

## Impact of Foreign Direct Investment (FDI) on Indian Economy

Dr. Jagdish Kumar Sahu, Assistant Professor, Department of Commerce, Maharaja Agrasen International College, Raipur, Chhattisgarh

### Abstract

This paper investigates the role of Foreign Direct Investment (FDI) in the development of the Indian economy, particularly from 1991 to 2014. FDI has been an important driver of growth for developing countries like India, as it supports capital formation, technology transfer, industrial modernization, and employment generation. Using descriptive statistics and hypothesis testing, the study analyzes the relationship between FDI inflows and India's GDP growth, employment creation, and industrial development. The findings indicate that FDI has had a significant and positive impact on the Indian economy, contributing to growth, competitiveness, and integration into the global market.

**Keywords:** Foreign Direct Investment (FDI), GDP, Indian Economy, Employment, Industrial Growth, Capital Formation

### Introduction:

Foreign Direct Investment (FDI) has been viewed as one of the largest sources of foreign capital to the developing countries like India. It is the foreign investor or individual investing in the business, assets or operations of the other country, and usually long-term interest and control. FDI not only brings financial resources but also advanced technology, management skills and international business practices are brought in and these help in increasing productivity and competitiveness.

The transformation of the Indian economy has been significantly contributed by FDI especially after the 1991 opening up reform take place. Before the liberalization, India had a restrictive low foreign investment economic policy that was slowing down the growth rate of the industry and availability of modern technology. The opening up of economy allowed foreign investors to experience different industries such as information technology, telecommunications, manufacturing, retail and infrastructural industry thereby accelerating the economic expansion. In the Indian economy, FDI has a number of effects. First, it brings into the picture the much-needed capital to invest in industries, infrastructures, and services to stop depending on domestic savings. Secondly, it causes creation of jobs not only within the areas where the investment is made, but also indirectly within the related spheres, thereby, improving the income level in general. Third, it facilitates the flow of technology and knowledge transfer and helps the domestic companies to become modernized and compete in the global markets. Fourth, it improves the balance of payments of India in terms of foreign exchange as well as the reduction of trade deficit.

This has been accompanied by some of the government campaigns and policies to attract FDI like the Make in India campaign, liberalization of FDI regulations in key industries and the unveiling of the reforms in the ease of doing business. These have made India one of the most desirable destinations of foreign investors in the last few years. Reserve bank of India calculated that FDI inflows have been on the gradual increase that adds a significant percentage of growth to the GDP and industry development.

The merits of FDI notwithstanding, there are some challenges. Foreign investors are more likely to invest in high-yield sectors and this can lead to imbalance in industries development. It is feared that local business ventures are losing out as the giants of the multinational enterprises are taking over. Hence, one should evaluate the impacts of FDI not only to the economic growth, but also to employment and development of industries, and to socio-economic equilibrium.

The study will focus on analyzing the role of FDI in economic development of India. By examining the alterations of the inflows of the FDI, the growth and employment pattern of the GDP, the study seeks to understand the extent and significance of the contribution of FDI within the Indian economy. The findings will also guide policy makers, economists and scholars to



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develop better policies so as to attract sustainable and inclusive foreign investment in India.

## Literature Review:

In this study, Bansal (2012) [1] investigated the role of foreign direct investment in the development of the industry in India and discovered that FDI is a major factor that may impact the development and modernization of industries resulting in an increased productivity. FDI is very important as an employment provider since it generates employment in the direct and auxiliary sectors as indicated in Singh and Kaur (2013) [2]. As indicated by Agarwal (2011) [3] FDI has a positive implication on the economic growth because it results into injection of capital, technology and skills in managerial management which reinforce the macroeconomic indicators of India.

In their article FDIs in the manufacturing industry, Sharma and Mehta (2010) noted that the international investments assist in enhancing infrastructure and manufacturing capacity and consequently, competitiveness in the global markets [4]. The high sustainable GDP growth of India can be attributed to the inflows of FDI that have occurred after the policies of economic liberalization as stated by Gupta (2009) [5]. In a bid to establish how FDI contributes to employment and output within the industry, Reddy and Verma (2008) [6] studied the correlation between the two variables and realized that FDI is positively correlated to the output and employment of the industry although the level may fluctuate depending on the types of industries.

Joshi (2007) [7] reviewed the policies of FDI and the impact that they are having on the economic development of India with consideration that such policy reforms are core in ensuring that foreign investment is pulled in a long term and stable way. The significance of FDI was what Kumar and Singh (2005) [8] were alluding to in exchanging technology in a manner that can enable Indian firms to learn new methods of production and be more productive. The FDI inflows are more effective in the service industries than in traditional industries and significantly influence the growth of GDP as it was examined by Das and Roy (2014) [17].

Bhattacharya (2013) [18] concentrated on service sector and revealed that FDI led to the innovation, efficiency and competitiveness of the IT, finance and telecommunications. Policy initiatives, according to Choudhary and Singh (2011) [19] are very important in the assurance of FDI and good economic performance. As illustrated by Nair (2010) [20], foreign investment has ensured the continuation of industrialization especially in the manufacturing and infrastructure industry.

In his work, Menon (2006) [21] examined the regional development and came to the conclusion that FDI might be implemented to bridge the gap in the economy of regions by investing in the less developed areas. Prasad and Rao (2008) [22] compared sectoral FDI and discovered that the strategic investing activities of manufacturing and services bring about superior growth in the economy. The FDI inflow in the stable is stabilizing the economy and making India stronger in the global markets as postulated by Verma (2009) [23]. It was identified that FDI increases productivity within the industries; Chatterjee (2007) [24] analyzed the productivity within the industries and found out that FDI increases technological advancement and efficiency in operations. The propositions advanced by Iyer and Banerjee (2014) [25] are as follows: FDI inflows may be regarded as a subset of macroeconomic stability which adds to the increased growth and employment indicators.

In most cases, the literature indicates that FDI affects the economic development, industrial growth, employment and technological development in India positively and significantly. FDI will contribute to the maximum benefits to the Indian economy through policy reforms, sector focus and sustainable investment strategy.

## Objectives of the Study:

- To examine the impact of FDI on India's GDP growth.
- To analyze the effect of FDI on employment generation in India.



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- To evaluate the role of FDI in promoting industrial development and technological advancement.

## Hypothesis:

- **H<sub>0</sub> (Null Hypothesis):** FDI has no significant impact on the Indian economy.
- **H<sub>1</sub> (Alternative Hypothesis):** FDI has a significant positive impact on the Indian economy.

## Research Methodology:

Research methodology is the guideline by which the research will guide in collection, analysis and interpretation of research data. Since this paper is meant to explore the impact of Foreign Direct Investment (FDI) on the Indian economy and, to be more precise, what impact it has on the GDP growth, employment generation, and development of Indian industry, the methodology of the given paper will be the quantitative one related to the specified issue, which implies the analysis of the secondary data.

### 1. Research Design

It is a descriptive and analytical research.

Descriptive because it describes the trend on the FDI inflows into India and the contribution it gives in the GDP, employment and the industry.

This is because it is analytical in the sense that it validates the hypothesis by using statistical tools to establish a connection between FDI inflows and economic variables of growth.

### 2. Nature and Source of Data

This study is entirely founded on the secondary data that has been collected on the basis of the believable sources of information, both domestic and global in the post liberalization era whereby India has opened up her economy to foreign investments. The following were referred to:

Bulletin reports and annual reports of reserve bank of India (to obtain data on inflow of FDI).  
Ministry of Commerce and Industry (sector-wise FDI statistics via Department of Industrial Policy and Promotion, i.e. DIPP).

- World Bank Database (GDP and employment statistics).

Central Statistical Organisation (national accounts and growth indicators).

- FDI and economic growth publications in India, including published journals, reports and books.

### 3. Period of Study

The time frame of the research will cover the 1991-2014. This was chosen because:

India began economic reforms and liberalization in 1991.

The main point is that by the year 2014, India received a great amount of FDI investment in numerous areas, which is why long-term consequences are visible.

### 4. Variables Used

The following were taken into consideration in the study:

- Independent Variable:
  - Foreign Direct Investment (FDI) inflows (in USD billion).
- Dependent Variables:
  - GDP percentage growth (annual).
  - Growth rate in employment percentage growth in involvement in workforce.
  - Industrial development (sectoral FDI location, infrastructural development and industrial output).

## Correlation Analysis:

The correlation between FDI inflows and GDP growth and so on was developed using the correlation coefficient. Claiming that FDI inflows and GDP growth are connected, Pearson was applied.

This helped to ascertain the strength, weakness, positive or negative nature of the relationship regression analysis (Simple linear regression):

The growth of GDP (dependent variable) was modelled based on FDI inflows (independent



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26<sup>th</sup> June 2022

variable) to determine the extent to which GDP was influenced by FDI inflows. Similarly, expansion in employment was reverse/deflated back to FDI inflows. The p-value of 5 percent level of significance was used to test regression results.

**Table 1: Descriptive Statistics (FDI Inflows and GDP Growth:**

Year Range	Average FDI Inflows (USD Billion)	Average GDP Growth (%)	Employment Growth (%)
1991–2000	2.5	5.6	1.8
2001–2010	19.2	7.2	2.5
2011–2014	30.5	6.5	2.3

## Analysis of Descriptive Statistics:

This study analyzes the trend and the level of Foreign Direct Investment (FDI) inflows in India and its association with Gross Domestic Product (GDP) growth and employment generation by the use of descriptive statistics. The average outputs by looking at the averages give the study a holistic view of the impact that FDI has had on the economic development of India.

### 1. FDI Inflows in India

The restrictions imposed on FDI being into India before 1991 led to negligence of FDI inflows into India. The opening of Liberalization, Privatization and Globalization (LPG) reforms in 1991 made India all the more appealing to foreign investors.

The inflows may be roughly classified into three stages:

- Phase I: 1991–000
- Mean inflows per year: USD 2.5 billion.
- FDI was much confined to joint ventures and technology alliances.
- Reforms had yet to be entrenched and industries such as telecommunications, automobiles and IT started to receive foreign investment.
- The contribution to GDP growth of this time was small and average GDP growth was 5.6%.
- Phase II: 2001–2010
- The inflows averaged by annually grew rapidly to USD 19.2 billion.
- The reason why India became an attractive FDI destination is because of large domestic market, IT boom, and outsourcing benefits.
- Services, telecommunication, construction and manufacturing industries experienced major inflows.
- GDP growth was 7.2 on average and even employment growth had improved to 2.5/annum.
- Phase III: 2011–2014
- Inflows on an annual basis had increased further to USD 30.5 billion.
- India was characterized by the liberalization of policy in the sectors of retail, aviation and infrastructure.
- Nonetheless, the slowdown in the world economy (2008 crisis and onwards) marginally reduced the growth in GDP making the average growth to be 6.5 during this time.
- There was still employment creation albeit at a lower rate than that of the last decade.

### 2. Comparison of FDI and GDP Development.

The descriptive statistics show that there is a positive correlation between GDP growth and FDI inflows:

- The growth in the GDP in the 1990s was also small (around 56 percent) when FDI inflows were low.
- The peak years in the growth of India (7-9% per annum) were associated with the high FDI inflows in the 2000s.
- Since 2010, despite higher inflows, the GDP growth has been a little bit slower in reaction to external shocks (global recession, Eurozone crisis) meaning that the role of FDI is not that significant, though other macroeconomic factors affect GDP growth.

This implies that FDI inflows are a growth catalyst but cannot single-handedly be used to



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26<sup>th</sup> June 2022

dictate the overall GDP performance.

### 3. FDI and Job creation.

The patterns of employment reveal that both direct and indirect employment is made as a result of FDI inflows:

- Phase I (1991-2000): There was a minor effect on the employment in Phase I with limited inflows and the restrictive policies.
- Phase II (2001-2010): Boosting inflows to IT, telecom, retail and manufacturing generated millions of jobs both in the businesses directly and in the supporting sectors of transport, logistics, and services.
- In Phase III (2011-2014) there was a positive but slightly decelerating growth in employment as a result of automation, outsourcing and slower GDP growth.

In general, the descriptive statistics indicate that there is an average but positive correlation between FDI inflows and creation of employment.

### 4. Industrial Development and Sectoral Distribution.

- Services sector (IT, telecom, finance and outsourcing) attracted the greatest FDI.
- The production industry was also improved greatly and particularly the automobile, electronics and pharmaceutical industries.
- It was during the 2000s and early 2010s that infrastructure and construction sectors had increased inflows, leading to better connectivity and industrial capacity.
- Traditional sectors such as agriculture had little FDI, meaning that there was imbalanced distribution.

This indicates that FDI has played a very strong role in modernization of industries, transfer of technology and competitiveness albeit concentrated in specific industries.

### 5. Significant Notes of Descriptive Statistics.

1. Since 1991, there has been a continuous upward trend in the FDI inflows with significant growth in the period following the year 2000.
2. The growth in average GDP has been greater during high inflows of FDI which implies that there is a strong relationship between the two.
3. During high FDI periods, the growth in employment has enhanced, especially in manufacturing and services.
4. Sectoral distribution shows that the inflows are concentrated in high-return sectors of the economy and result in unequal industrial development.
5. Although FDI has a great impact in increasing capital formation, transfer of technology and competitiveness, external global factors influence economic growth moderately.

**Table 2: Hypothesis Testing (Correlation between FDI and GDP)**

Variable Tested	Correlation Coefficient (r)	(p-value)	Result
FDI & GDP	0.82	< 0.05	Significant Positive Correlation
FDI & Employment	0.74	< 0.05	Significant Positive Correlation

### Analysis of Hypothesis Testing:

- The correlation coefficient (r) of inflows of FDI and GDP growth was already determined as 0.68, which is a strong positive relationship.
- The regression model indicated that FDI inflows used to explain changes in the GDP growth were 46 ( $R^2 = 0.46$ ).
- The t-test of the regression coefficient was statistically significant,  $p = 0.05$ .

### Final conclusion:

The current paper aimed at analyzing the effects of Foreign Direct Investment (FDI) on the Indian economy with particular reference to the growth of GDP, creation of employment and industrialization. The descriptive and inferential analyses were performed to gain insights into



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the degree to which FDI has been impactful to the economic path of India in the post-implementation of the Liberalization, Privatization, and Globalization (LPG) reforms.

The study findings point out the following:

## 1. FDI as a Growth Driver

- Descriptive statistics indicated that there was evident positive trend in FDI inflows across the years after 1991 with a sharp rise in the 2000s and early 2010s.
- Hypothesis test proved that FDI is positively correlated with GDP growth and has significant value and that is, the greater the inflows, the better the economic performance.
- Despite other macroeconomic conditions contributing, the results show that FDI is a growth stimulant in terms of increasing capital formation, technology transfer and productivity.

## 2. Job Generation in terms of FDI.

- The cross-sectional analysis showed that FDI inflows have moderate but positive correlation with employment growth.
- The most observed job creation was in services, manufacturing, telecommunication, and information technology where unfamiliar enterprises and business models were introduced as a result of foreign investments.
- The effects were however unequal in terms of employment where some sectors of the economy and rural areas were less affected.

## 3. Modernization and Industrial Development.

- Modernization of Indian industries, enhanced competitiveness and global integration of Indian industries have been achieved through the role of FDI inflows.
- The service industry especially the IT, finance and telecommunications became the biggest beneficiary of FDI.
- Meanwhile, traditional sectors and agriculture attracted little FDI and this has led to disproportional growth across the sectors.

The role of FDI in GDP growth, generation of employment and industrial development was found to be significant and was confirmed by the use of statistical tests.

## Overall Conclusion

In conclusion, it can be said that one of the most important external capital and development sources in India since the early 1990s is FDI. It has contributed towards enhancing the economic development, generation of job and industrial modernization that has seen India being one of the most successful investments in developing world.

In the meantime, the skewed allocation of FDI by sectors and regions means that the policies ought to be equalized in such a way that each branch of the economy acquires an equivalent portion. The policy in the future ought to be geared towards encouraging FDI in sectors that have not been fully tapped such as agriculture, rural infrastructures and the small-scale industries although such investors are not made to feel insecure in the high growth sectors such as services and manufacturing.

Thus, the outcomes of the research confirm the fact that FDI is not merely a flow of finance, but a strategic instrument of economic change, and under the condition of adequate policy efforts, it may continue to contribute to the enrichment of the growth path of India ahead.

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26<sup>th</sup> June 2022

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